FRUSTRATION DIALOGUE

<u>SENDER</u>

Ask for appointment Make eye contact Take a few deep breaths in sync

ALWAYS START WITH APPRECIATION

- *"One thing I appreciate about you is..."*
- "And what that makes me feel is..."

THEN SHARE FRUSTRATION

- *"It was frustrating when..."*
- "When that happened, I felt..."
- "That reminds me of when I was little and..."
- "When I experience that frustrating behavior, what I really want is _____."
 (a different and positive behavior)

RECEIVER

Grant appointment Make eye contact Take a few deep breaths in sync

MIRROR

- "Let me see if I got you. If I did, you said..."
- *"Did I get it?" (add or correct)*
- "Is there more about that?"

"Thanks for sharing that."

MIRROR

- *"Let me see if I got you. If I did, you said..."*
- "Did I get it?" (add or correct)
- "Is there more about that?"
- Summarize "To summarize what I heard you say..."

VALIDATE

- "You make sense, and what makes sense is..."
- "Is that the validation you need?"

EMPATHIZE

- "I can imagine your feel..."
- "Did I empathize with you?"

- Yes or no. If no, try again.
- Yes or no. If no, try again.

END WITH 1 MIN. FULL-BODY HUG